

OUR SERVICES AND CAPABILITIES.

KNIGHT FRANK INDONESIA



WE ARE

the world's largest
privately-owned
international property
advisor

Independent and debt-free

Over 125-year heritage

Partnership business model



WE PARTNER WITH YOU

**to understand your
strategic needs and
deliver bespoke,
intelligent solutions you
can rely on.**



Extensive
global reach



Strong track
record



Market
knowledge



Expertise in a
wide-range of real
estate services

Together with PT Wilson Properti Advisindo, Knight Frank has proven a strong track record with reputable local and international clients since its establishment in 2001.

Working with private individuals, developers, investors, banks, corporate occupiers and public sector bodies; we provide a property solution services, including agency, investment, and consultancy supported with dedicated market research team.

OUR GLOBAL REACH

740+ OFFICES
50+ TERRITORIES
27,000+ PEOPLE
1 GLOBAL NETWORK

*Your partners in property
 Independent & debt free
 With over 125 years of
 experience*



OUR REGIONAL REACH

16 TERRITORIES

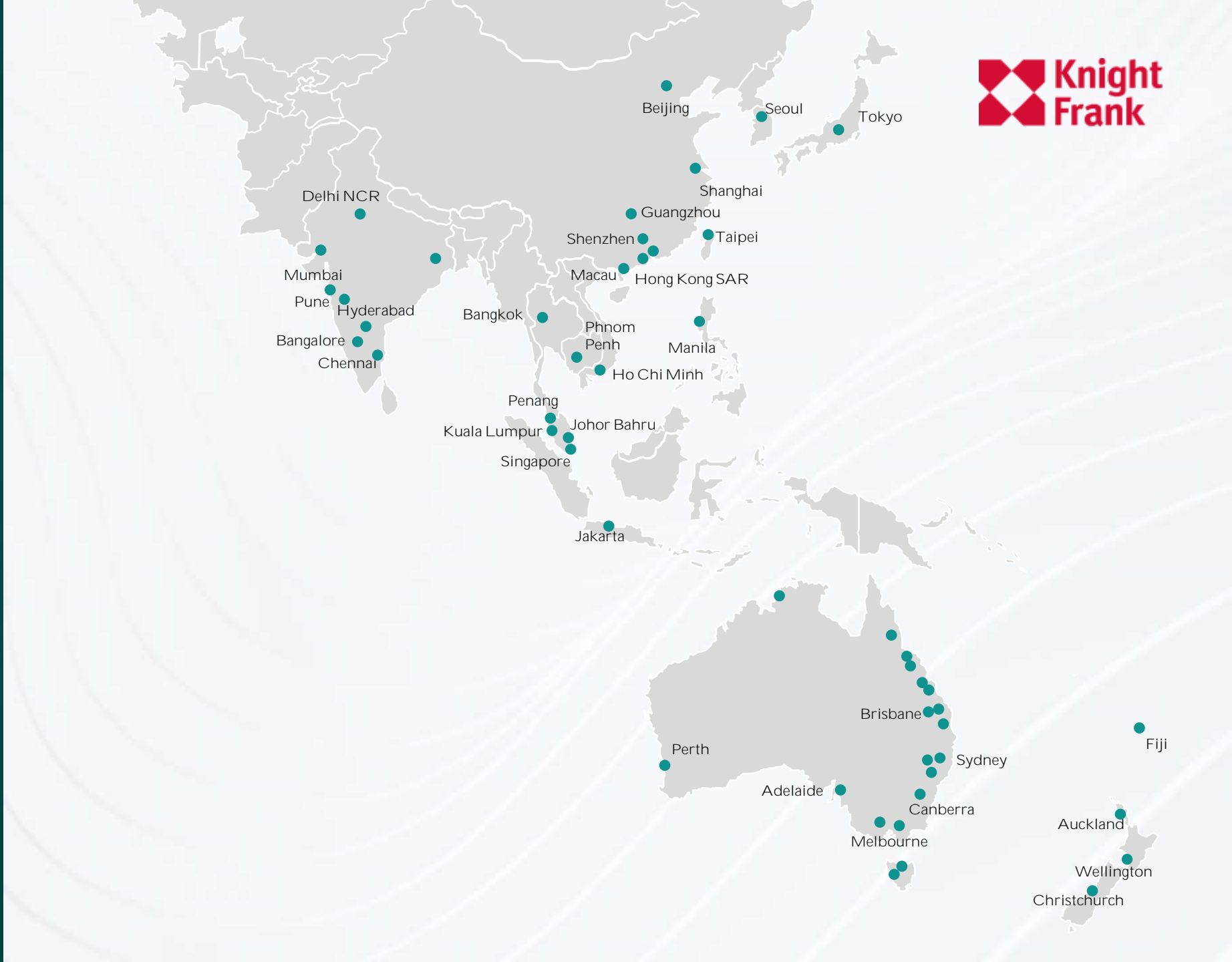
160 OFFICES

9,616 PEOPLE

1 REGIONAL TEAM

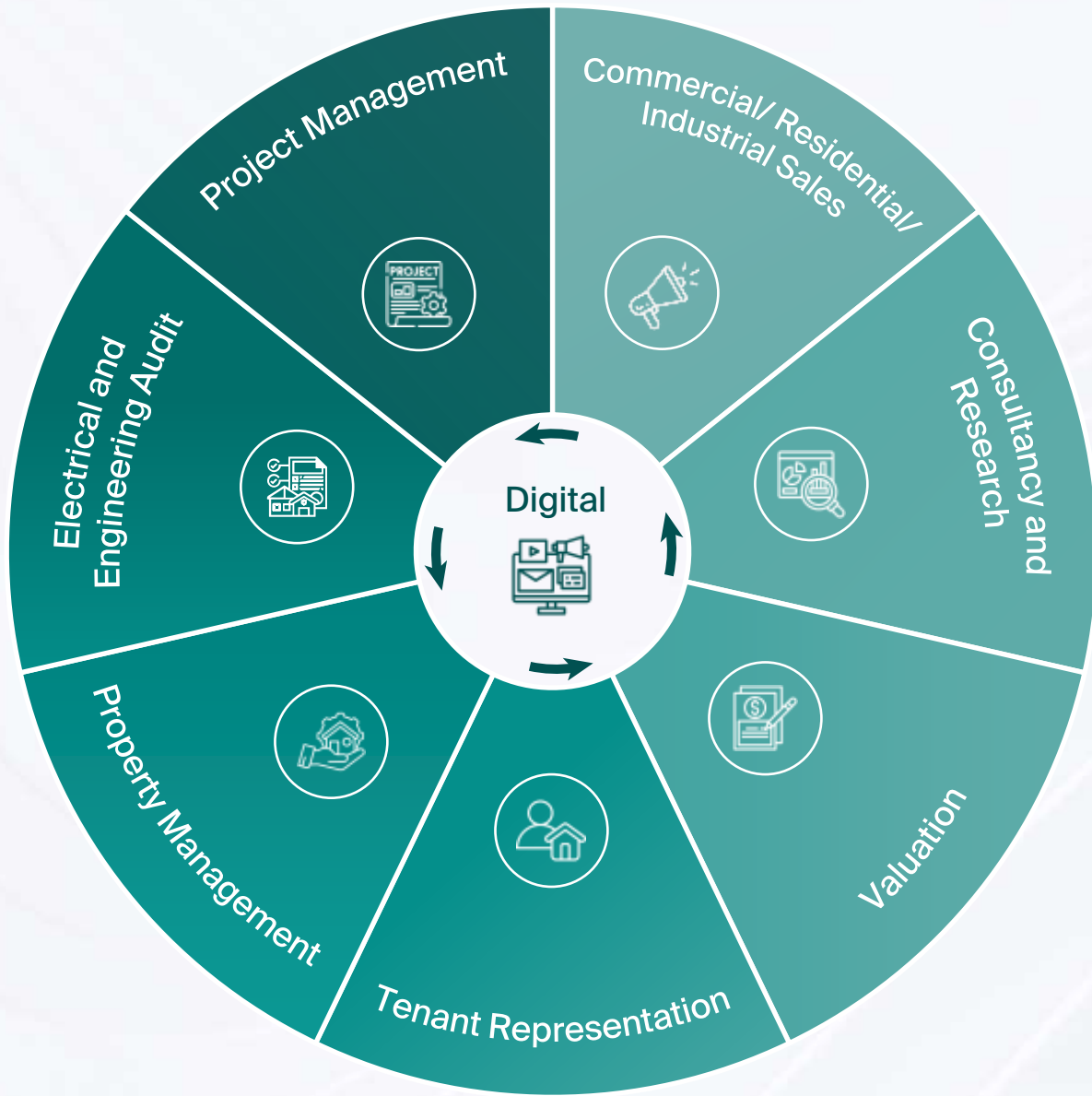
Australia | Cambodia | Chinese Mainland | Fiji | Hong Kong SAR | India | Indonesia | Japan | Malaysia | New Zealand | Philippines | Singapore | South Korea | Taiwan | Thailand | Vietnam

*Japan - Strategic Partners

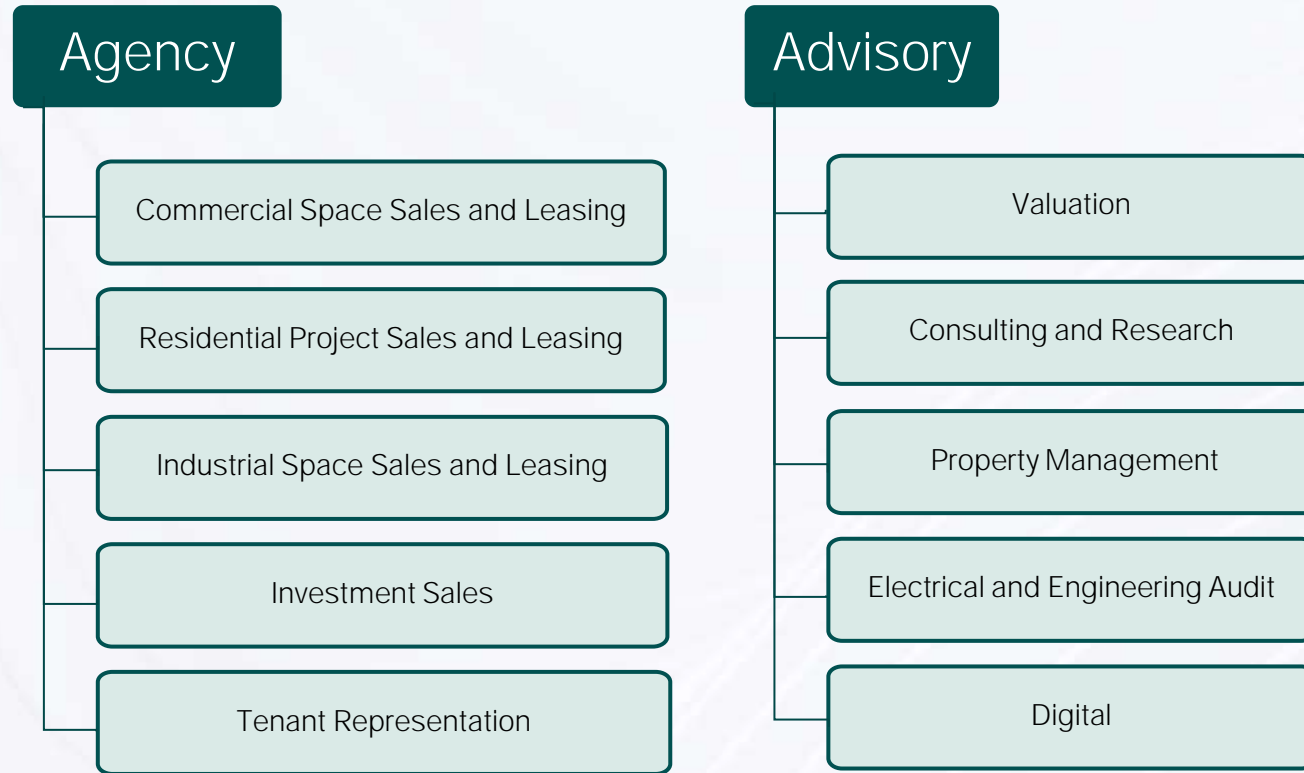


OUR SERVICES IN INDONESIA

Property Development Lifecycle



OUR SERVICES IN INDONESIA



The professional combination of our people, research, and technology has helped us grow our enviable track record.

Hence, clients keep coming back to us for their personal and professional property requirements.

AGENCY SERVICES

INVESTMENT AND CAPITAL MARKETS

Big capital investment requires careful considerations, and Knight Frank with its expertise is here assist clients make sound judgments.



Willson Kalip

Our services include:



Acquisition and disposal services for local and overseas markets



Strategic advice on values, yields, and rents



Feasibility studies, investment and financial analysis



Advise on buildings, land and en-bloc developments across all market sectors – commercial, hotel, industrial, residential and retail



Advice on development strategies



Advice on the most appropriate method of sale and leaseback

OCCUPIER STRATEGY & SOLUTIONS

Be it office relocation or expansion, Knight Frank offers market intelligence and space options for clients to choose the right location for their requirements.



Andi Rina Martianti

Our services include:



Lease Renewals



Detailed and insightful analyses



Workspace Strategic Planning Consultancy



Proactive approach to negotiating the best deal for tenant



Rent Reviews

INDUSTRIAL SALES/ LEASING

Knight Frank helps owners find industrial business space for various industries, from conventional warehouses or factories to high-tech business space.



Tony Sugianto

Our services include:



Marketing of industrial properties for sale and lease



Investment Deals – Sale and Leaseback



Build-to-suit projects



Plant and machinery disposal



Site search and selection



Tenant and/ or owner representation

COMMERCIAL SALES/ LEASING

Our land agents are experts at identifying and acquiring vacant sites with development potential. Instructed by developers, landowners and both private and institutional investors we advise on individual plots through to gas station, large commercial and mixed-use development sites.



Frank Tumewa

Our services include:



Advice on the most appropriate method of sale and leaseback



Marketing activities for new projects



Strategic Advice on values, yields and rents



Positioning the property for sale supported by continuous market review and research

GENERAL AGENCY/ RESIDENTIAL AND COMMERCIAL

Knight Frank helps owners find buyers/ renters for their commercial or residential real-estate portfolio.



Hasan Pamudji

Our services include:



Marketing of residential properties for sale and lease



Investment Deals – Sale and Leaseback



International Project Marketing



Client Representative – Sale and Leaseback



Site search and selection



Tenant and/ or owner representation

ADVISORY SERVICES

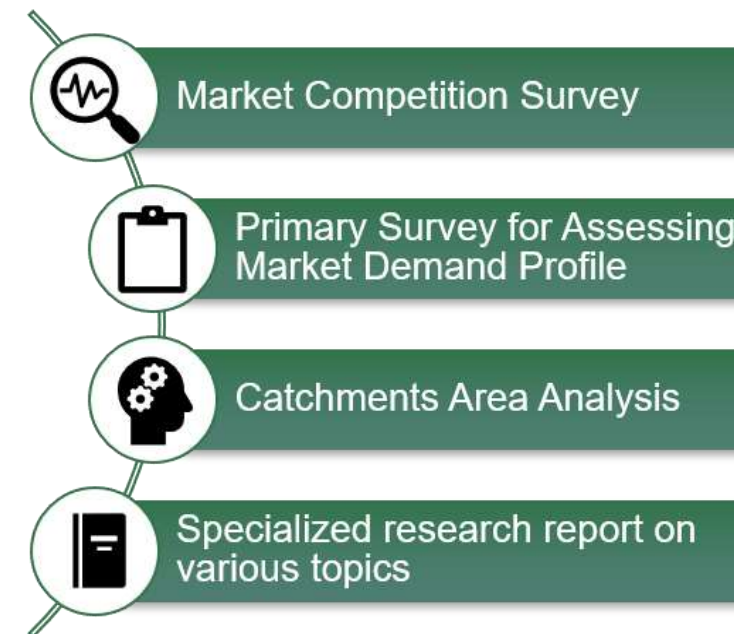
MARKET CONSULTING AND RESEARCH

Our consulting and research team ensure our clients to be constantly updated on market changes and are well-positioned to provide them with real, up-to-date, and actionable market recommendations.



Hasan Pamudji

Our services include:



STRATEGIC CONSULTANCY

From finding a suitable location to monitoring the development project, we provide a full consulting scope of work to maximize the potential development.



Sindiani S. Adinata

Our services include:



Market & Feasibility Study



Market Repositioning



Highest and Best Use



Portfolio Strategy



Investment Deal Structure Analysis



Loan Restructuring Analysis



Location Search Study



Project Monitoring

VALUATION

In providing property valuation service in Indonesia, Knight Frank is associated with Kantor Jasa Penilai Publik (KJPP) Willson dan Rekan. KJPP Willson dan Rekan holds License No. 2.09.0049 from the Minister of Finance of the Republic of Indonesia.



Mosalina Dewi

Our valuation services covers the following asset type:



Land & Building



Plant & Machinery

Our valuation reports are mainly used by our clients for:



Land & Building



REIT Listings



Annual Financial Report Audit



Asset Mortgage



Company Merger/
Partnership



Asset Acquisition

PROPERTY MANAGEMENT

Big or small, our property management team help property owners manage their portfolio of property assets and help them operate on a day-to-day basis. Building or facility audit is also a strength of our property management team where we evaluate and give suggestions on how to improve the efficiency of the properties.



Renny Widiastuti

Our services include:



Facility maintenance & management



Space Planning and Cost Budgeting



Project Management



Energy Audit



Facility Management



Common Area Management



Building Audit



Relocation and Move Advice



Technical Due Diligence

BUILDING AUDIT

As a property owner or manager, ensuring that your asset performs at its best is paramount to your business. Our engineering services run diagnostics to run your technical due diligence, ensure systems are running before your handover, or assessment any time during its operational life.



Asep Sujiana

Our services include:



Technical Due Diligence



Mechanical & Electrical Audit



Testing & Commissioning



Management Organization Audit



Energy Audit



Construction and Services Drawing Reconciliation



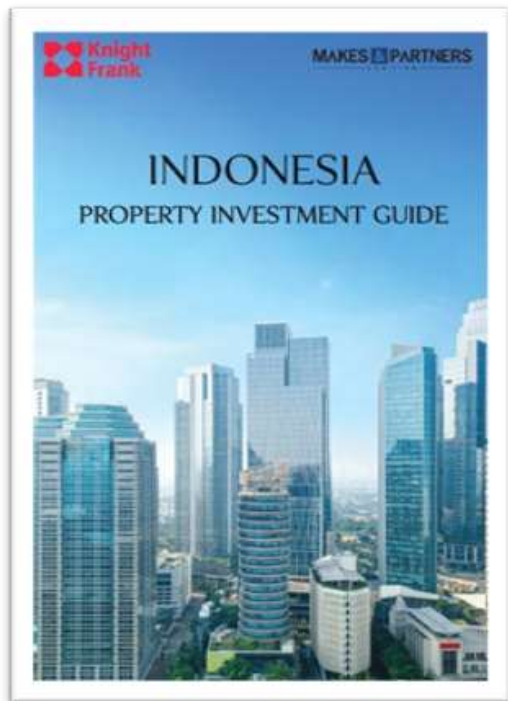
Structural Assessment



Engineering Resources

MARKET INTELLIGENCE

Knight Frank's research covers its depth of knowledge and breadth of the real estate sector.



Globally, Knight Frank produces over 500 global intelligence research reports every year which look at the investors and developers' perspectives.

TECHNOLOGY

KFMAP

More than
15k Property Data
All cities in Indonesia

More than
7M Impressions
/month

More than
71k Clicks
/month

*Source: Google analytics, October 2024



TECHNOLOGY

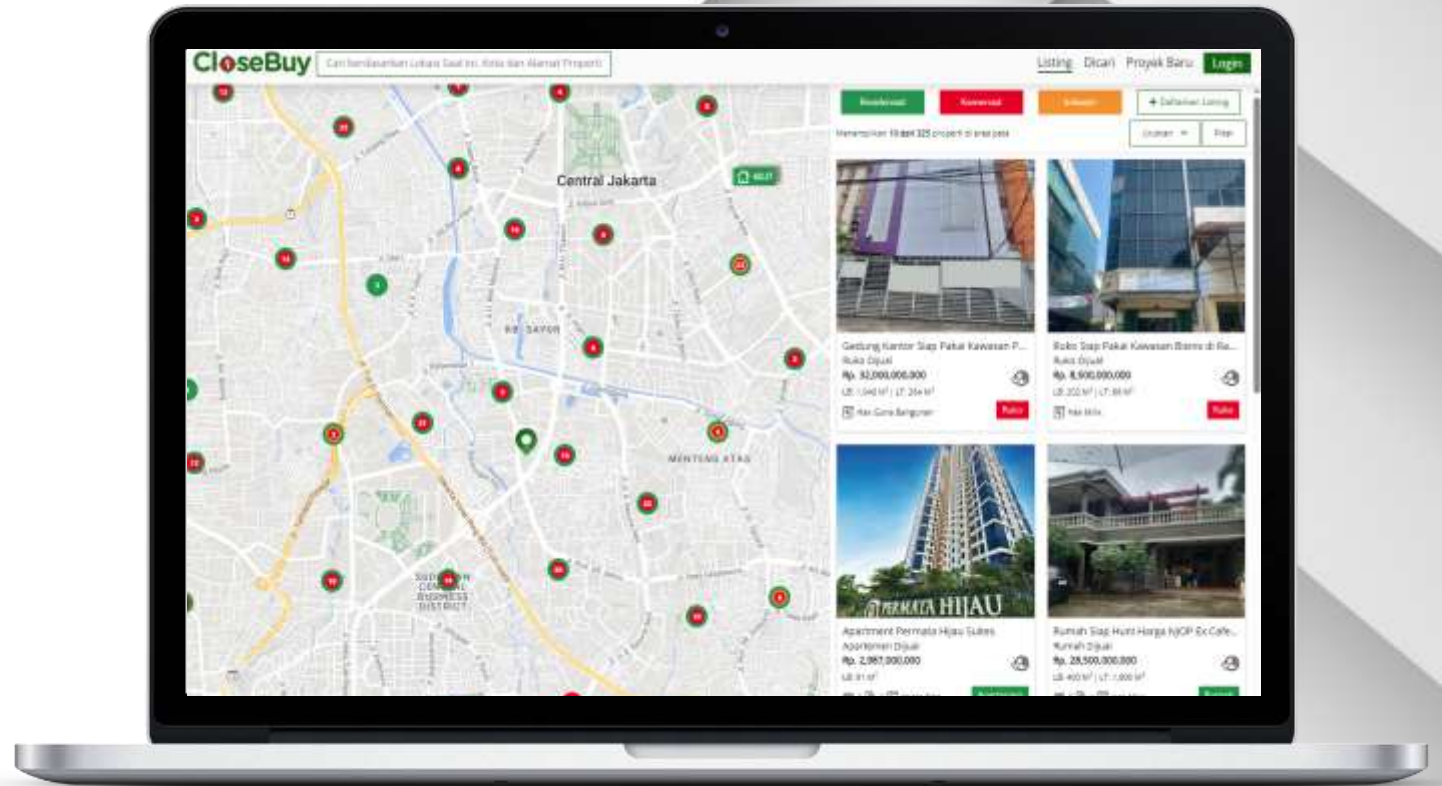
CloseBuy
YOUR TRUSTED PROPERTY ADVISOR

8,877

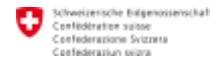
Registered agents

7,330

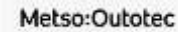
Listings



OUR CLIENTS



OUR CLIENTS



For any enquiry,
please contact us at

enquiry@kfmap.asia

or



Your partners in property